


brought to you by
acopia



iWrap
Intelligent pallet wrap

Managed
Services

A new of running and funding
your pallet wrap operation



Say goodbye to downtime and poor pallet wrap performance

iWrap Managed Services is a market-leading service that improves and optimises your pallet wrap operation – while also reducing your costs and plastic use – it's an innovative way to manage and finance your pallet wrap operation.

Inspired by the technology sector – it's no longer about paying for the hardware and consumables, but it's all about paying for the business benefits.

Managing your business day to day means keeping a number of vital cogs turning. But, if your pallet wrap operation lets you down, everything grinds to a halt. We're here to make sure that doesn't happen.

This way, you can improve the performance of your pallet wrap operation without making significant up-front investments, and start reaping the performance benefits straight away, while protecting your business capital, which can be deployed more effectively elsewhere in your organisation.

Save time. Save money. Drive efficiencies. Reduce plastic.

To keep your logistics moving, constantly monitoring your pallet wrap systems is critical. Proactive monitoring prevents potential issues before they happen, and avoids major downtime.

As a part of our iWrap Managed Services, proactive monitoring also helps you make informed strategic and tactical business decisions about how you run your pallet wrap operation more effectively.

Our sophisticated monitoring technology provides real-time system diagnostics, and notifications. Instant alerts will draw your attention to anything abnormal so we can investigate and address potential problems before they happen, mitigating risk, whilst maximising operational effectiveness.

Free up capital and reduce your risk

Instead of making large, up-front payments and investments in your pallet wrap operation, you have the ability to fund it through our Managed Service, spreading the cost into simple, affordable monthly payments.

With iWrap Managed Services, you can finance your pallet operation in a way that lets you benefit from the latest solutions now – while minimising risk and freeing up business capital.



iWrap Managed Services can help you select the right pallet wrap machines for your organisation



Innovate your entire pallet wrap operation

iWrap Managed Services can help you select the right pallet wrap machines for your organisation, combine it with the correct high-performance film, and monitor its daily performance. All whilst overcoming the financial barriers to buying the latest technology and hardware.

A full turnkey service

Saving you time and money, whilst delivering significant return on investment.

An innovative way to pay and operate

Finance and manage your pallet wrap operation at a fixed low monthly cost.

Monitor and optimise

The latest monitoring technology delivers real-time data, intelligent analysis, predictive maintenance alerts and more.

A complete service

Hardware, annual maintenance, break fix maintenance, configuration, performance monitoring, and pallet wrap consumables for a low monthly cost.

Capex vs Opex

As a managed service, it's highly tax efficient and helps you retain your working capital.

Designed around you

We tailor your solution to your budget and pallet wrap consumption, including hardware, maintenance and professional services.

Free hardware refresh options

So you'll always benefit from the latest machinery, hardware and technology.

Reduce risk, maximise performance

We manage and monitor your entire pallet wrap operation, maximising performance whilst reducing cost.

A predictable, low-cost, high-performance service

With iWrap Managed Services, you can include more than you think with our OpEx funding model, including a wide range of pallet wrapping machines and hardware, all your pallet wrap consumables including pallet wrap film, covers and hoods, maintenance, both proactive and break fit maintenance services, plus aftercare, and all other professional services that Acopia offers. We can even include existing hardware and machinery.

iWrap Managed Services, is a full end-to-end service with a simple monthly cost. We'll walk you through the scope and range of the service we can offer and tailor the right approach for your business based upon your exact requirements.

Subject to site survey and inspection.

Designing the perfect pallet wrap operation for your business

Maximise your pallet wrapping performance with guidance and advice from our leading specialists.

Our specialists have many years' experience and understanding of pallet wrapping operation, and they're happy to share this experience and knowledge with you.

We'll spend time on-site with you, getting to know your operation, your existing processes, layout, systems, equipment and resourcing. Using this insight as the foundation for any future solution, our specialists will conduct a detailed cost benefit analysis and recommend ways to improve your operation.

It all starts with an initial audit, which includes:

- Capturing operational objectives and requirements
- Process mapping and analysis – to measure and assess your current processes
- Analysing your performance – and pallet wrap consumption
- Quantifying the amount of plastic consumed
- Cutting plastic waste – we'll recommend ways to reduce the amount you use

- Process improvement recommendations – simplifying and standardising where possible to drive efficiencies
- Ergonomics recommendations – for your team members
- Sustainability recommendations – with advice on how to achieve your sustainability goals.
- We provide detailed analysis on, pallet wrap consumption, operational efficiency, load stability and safer working
- Providing a solution and implementation design – a solution design for your future pallet wrap operation



European
Safe
Logistics
Association

We'll help you optimise and manage your pallet operation – safely!

As part of our commitment to advancing safety when transporting goods, iWrap is a member of the European Safe Logistics Association.





Keep one step ahead with iWrap Managed Services

What if you could fix things before they're broken? That's one of the key benefits of having us proactively monitor and manage your pallet wrap operation.

We know it's vital to keep your pallet wrapping operation moving. That's why we don't wait for things to go wrong before we fix them.

The latest monitoring technology helps us to manage your pallet wrapping operation effectively. Our experienced specialists use proven processes to optimise performance management and fault resolution.

Most of the time, we don't even need to be there – we can fix things remotely, without bothering you. But when you need us, we'll be with you as soon as we can.

Using remote sensor technology, we can connect all your hardware to our Customer Support Centre via the Cloud. This allows our specialists to provide real-time support to machine operators on site, ensuring your pallet wrap operation run smoothly.

- A true 24/7/365 monitoring solution – real-time performance analytics keep your systems fully optimised year-round*
- Multi-level support – an efficient, effective service, with escalation where needed to deliver incident resolution expertise
- Proactive maintenance – to identify problems before they happen
- Automated alerts – including ticket generation
- Cloud-based service – with a simple desktop platform for easy incident reporting and tracking

With our support, you can rest easy knowing there's a central point for monitoring across your entire operation. While you're busy making your business a success, we're behind the scenes keeping your pallet wrapping systems working - saving you time and money, while cutting your plastic waste.

Here's what you'll get from our proactive monitoring service.

- Operational cost savings and performance improvements
- Potential disasters avoided, preventing interruptions to pallet wrap operation and performance
- Guaranteed uptime and maximised productivity
- Continuous monitoring of plastic consumption and plastic waste
- Pallet stabilisation and security of your loads
- Minimised downtime and operational impact
- Faster fault resolutions for technical and operational issues
- Provide you a greater understanding of your TCO (total cost of ownership), and guidance on how to reduce this

We regularly review your systems, and our processes, to make sure we meet the performance standards you expect.

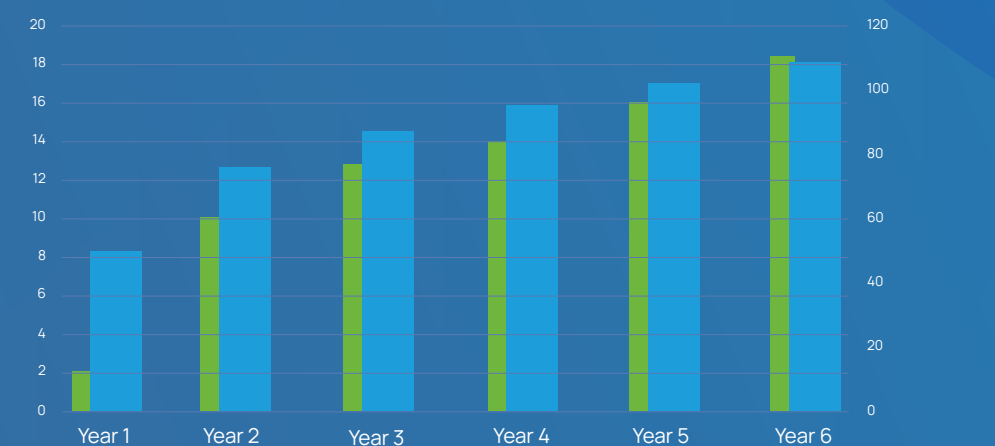
You can trust our talented team to understand your business. And we're always looking for opportunities to help you work smarter and operate safely.

*Full system access can be provided to the Client for 24/7/365 monitoring.

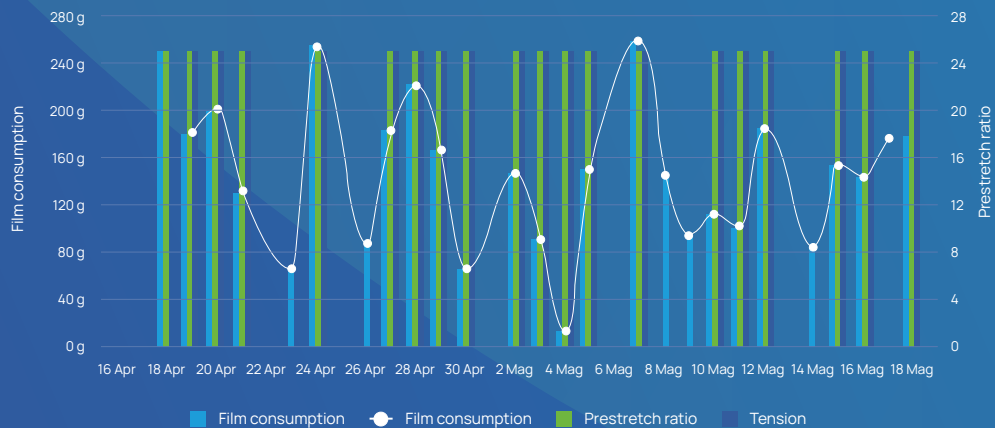
Real-time reporting at your fingertips

Gain a complete insight into how your pallet wrap operation is performing. Proactive monitoring helps you make more informed, strategic business decisions about how you run your operation. Understand instantly what's working and what you need to change to improve.

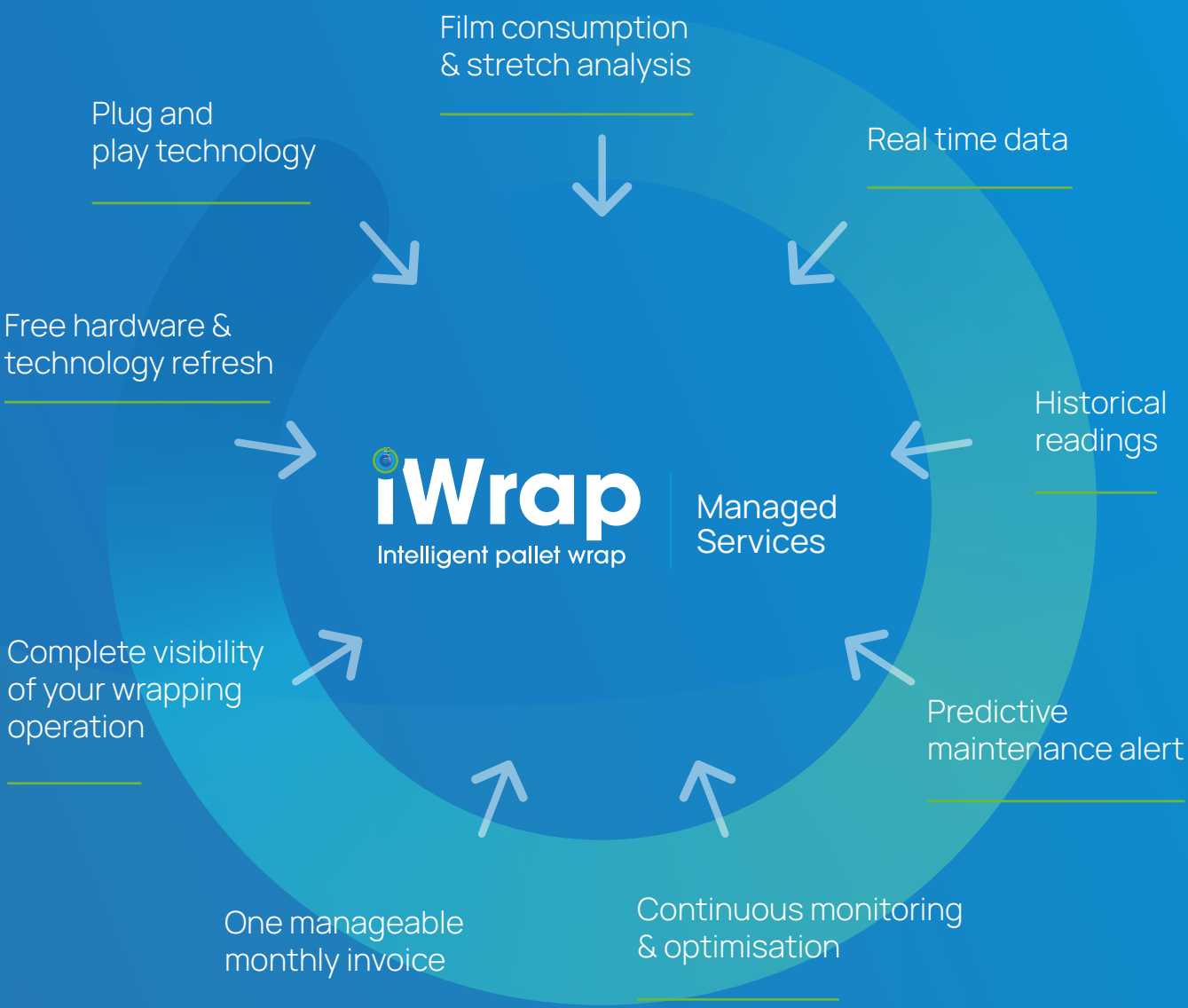
See at a glance how many pallets are being wrapped



Monitor your film consumption on every machine



iWrap Managed Services at a glance



Advance monitoring technology delivers real-time data, intelligent analysis, and maintenance alerts of your pallet wrap operation.



As part of iWrap Managed Services, we include a comprehensive range of pallet wrap machinery installation services



Installation and configuration

From the outset, we work hard to deliver a fully planned and documented solution that is safely and successfully implemented. A typical installation project will include:

- ✓ **Machinery removal, relocation, installation and configuration**
- ✓ **New machinery and equipment installation and configuration**
- ✓ **Proactive machinery maintenance and repair**
- ✓ **Full project management by our experienced team**
- ✓ **Complete turnkey, multi-disciplined managed services (iWrap-as-a-Service)**

When installing new machinery, we'll work with you and the manufacturer to make sure things run smoothly, and with as little disruption to your operation as possible.
- ✓ **Full survey of your existing installation**

Includes taking levels and checking alignment where necessary.
- ✓ **Decommissioning end-of-life equipment**

Including the complete removal of your old machinery.
- ✓ **Machinery relocation**

Machinery relocation: We'll load, transport, unload and re-position your old equipment as required, so you don't need to worry.
- ✓ **Re-assembly**

Including the lining, levelling and installation of new pallet wrap service runs.
- ✓ **New machinery installations**

We collaborate with manufacturers and vendors as required, so you don't have to.



Proactive maintenance services

Don't wait for breakdowns to happen. Proactive servicing and maintenance is the best way to keep your machinery and equipment running optimally.

From annual servicing contracts to weekly maintenance programmes, we take a flexible approach to suit you. So you'll always get the best possible service from our dedicated and experienced engineers.

We offer comprehensive maintenance services tailored to all factory types and requirements. Our professional team will survey your facility to determine the extent, and frequency of maintenance that you need, and propose a reliable servicing package designed around you.

As part of our maintenance services, we cover:

- ✓ **Industrial pallet wrap machinery maintenance and repair work**
- ✓ **One-time repairs and regular servicing contracts provided**
- ✓ **Component replacements and repair work**



Partnering with Acopia

What you can expect...
Let's show you how we are able to produce great results for our customers every time.

About Acopia

Acopia has been supporting leading brands for over half a century. We help businesses like yours everyday with sustainable solutions for packaging, process improvement and the supply of everyday essentials and consumables across industry and retail. We focus on helping customers drive down their costs as well as their plastic use.

Our strapline, Together Better, reflects our collective, collaborative approach to business and partnership as well as the comprehensive range of products and services we offer.

Our packaging products and consumables are sourced locally and globally, stored and delivered at point of need, with the sole aim of sourcing the best possible solutions for your specific needs at competitive prices.

To find out more about the work we do and how we can support your journey to minimising your costs and environmental impact – get in touch with the team on 0845 075 6111 or email Sales@acopia.co.uk



acopia®

iWrap
Intelligent pallet wrap

iTack
TACK SOLUTIONS

[gripfilm]
NOT GRIPPING - IT GRIPS THE LOAD

Miniml

NEST™
SWIFT - SECURE - SUSTAINABLE

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